

COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL

Procurement of Next Generation Firewall (Ref # DUHS/DP/2018/54) NIT No. DUHS/DP/2018/54/61 Dated 10 Oct. 2018
 Technical Bids opened on 27 October 2018 ---- Financial Bids opened on 07 December October 2018

| Item No. | Name of Equipment / Instruments / Software | Qty | Name of Bidder | Model / Cat # | Manufacturer | Country of Origin | Curr: | Unit Price C&F | Total Price C&F | Unit Price PRS. (C&F) | Total Price PRS. (C&F) | Unit Price DDP PRS. | Total Price DDP PRS. | Grading | Recommendations/ Remarks | |
|--|--|-----|---------------------------|------------------------|--------------|-------------------|-------|----------------|------------------|-----------------------|------------------------|---------------------|----------------------|---------------------|--|--|
| 1 | Next Generation Firewall | 1 | Technosol Private Limited | Sangfor NGAF M5500-F-I | Sangfor | China | USD | 12,865.00 | 12,865.00 | 1,720,050.50 | 1,720,050.50 | 2,019,000.00 | 2,019,000.00 | 1 | Accepted and recommended to purchase being the lowest evaluated responsive bid on Group Basis. | |
| 2 | Next Generation Firewall | 1 | Technosol Private Limited | Sangfor NGAF M5600-F-I | Sangfor | China | USD | 18,355.00 | 18,355.00 | 2,454,063.50 | 2,454,063.50 | 2,980,890.00 | 2,980,890.00 | | | |
| TOTAL GROUP COST QUOTED BY M/S. TECHNOSOL PRIVATE LIMITED | | | | | | | | | | | | | | | | |
| 1 | Next Generation Firewall | 1 | Astronitech Distributions | Sangfor NGFW M5500-F-I | Sangfor | China | USD | 15,300.00 | 15,300.00 | 2,045,610.00 | 2,045,610.00 | - | - | 2 | Higher Bid | |
| 2 | Next Generation Firewall | 1 | Astronitech Distributions | Sangfor NGFW M5600-F-I | Sangfor | China | USD | 22,948.00 | 22,948.00 | 3,068,147.60 | 3,068,147.60 | - | - | | | |
| TOTAL GROUP COST QUOTED BY M/S. ASTRONITECH DISTRIBUTIONS | | | | | | | | | | | | | | | | |
| | | | | | | | | USD | 31,220.00 | 31,220.00 | 4,174,114.00 | 4,174,114.00 | 4,999,890.00 | 4,999,890.00 | | |

SYED SOHAB SHAMS
 Chief Information Officer
 Directorate Of Information And
 Communication Technology
 Dow University Of Health Sciences

DR. AMIR RAZA ABEDI
 Deputy Medical Superintendent
 SIBB Training Centre
 Karachi

Director Finance
 Dow University of Health Sciences
 Karachi

Prof. Dr. Muhammad Masroor
 MBBS, MCPS, FCPS, FRCP (Glasgow)
 Pro-Vice Chancellor
 Dow University of Health Sciences
 Karachi

Treasury & Capital Markets Group

Rate Sheet

October 19, 2018
19/10/2018

| Country | Selling | Buying | Sight |
|--------------|---------|---------|---------|
| U.S.A | 133.70 | 133.50 | 133.23 |
| U.K | 174.00 | 173.74 | 173.39 |
| EURO | 153.23 | 153.00 | 152.68 |
| CANADA | 102.29 | 102.14 | 101.87 |
| SWITZERLAND | 134.26 | 134.06 | 133.70 |
| AUSTRALIA | 95.03 | 94.89 | 94.64 |
| SWEDEN | 14.80 | 14.78 | 14.74 |
| JAPAN | 1,190.3 | 1,188.5 | 1,185.4 |
| NORWAY | 16.17 | 16.14 | 16.10 |
| SINGAPORE | 96.94 | 96.80 | 96.54 |
| DENMARK | 20.54 | 20.51 | 20.46 |
| SAUDI ARABIA | 35.64 | 35.58 | 35.49 |
| HONGKONG | 17.23 | 17.20 | 17.15 |
| CHINA | 19.41 | 19.38 | 19.33 |
| KUWAIT | 440.76 | 440.10 | 438.94 |
| MALAYSIA | 32.14 | 32.09 | 32.01 |
| NEWZEALAND | 87.73 | 87.60 | 87.37 |
| QATAR | 36.71 | 36.66 | 36.56 |
| U.A.E | 36.39 | 36.34 | 36.24 |
| KR. WON | 0.1176 | 0.1175 | 0.1172 |
| THAILAND | 4.097 | 4.091 | 4.080 |

Rates for Currency Notes & TCs

| | Selling | Buying |
|--------------|---------|---------|
| U.S.A | 135.04 | 131.89 |
| SAUDI ARABIA | 35.74 | 34.42 |
| U.K | 175.74 | 171.65 |
| JAPAN | 1,202.2 | 1,173.6 |
| EURO | 154.76 | 151.16 |
| U.A.E | 36.76 | 33.71 |

Note: For other Currency Notes call Corporate Treasury

Libor for Calculating Interest on Special USD Bonds

| | Libor | Value |
|------------|---------|-----------|
| 6 Mths USD | 2.69413 | 19-Oct-18 |

Interest Rates on Old FCY Deposits

| | |
|-----|--------|
| USD | 0.1000 |
| GBP | 0.1000 |
| JPY | 0.0000 |

Conversion rates for Frozen FC Deposits, DBC/FCBC, Special USD Bond

| USD | GBP | EUR | JPY |
|----------|----------|----------|------|
| 133.6207 | 175.1500 | 153.9444 | 1.19 |

VALUE DATE OCTOBER 23, 2018

SYED SOHAB SHAMS
Chief Information Officer
Directorate Of Information And
Communication Technology
Dow University Of Health Sciences

Bill Buying Rates Per Unit of Currency

| | 30 Days | 60 Days | 90 Days | 120 Days | 150 Days | 180 Days |
|---------|---------|---------|---------|----------|----------|----------|
| USD L/C | 132.70 | 131.89 | 131.04 | 131.29 | 130.72 | 128.35 |
| GBP L/C | 172.84 | 172.02 | 171.17 | 170.82 | 170.10 | 168.60 |
| EUR L/C | 152.36 | 151.78 | 151.19 | 150.42 | 149.79 | 149.41 |

For Transactions over US Dollars **5,000/-** (cumulative basis) & above and equivalent amount in other currencies, please call Corporate Treasury for rate approval. The rates are market based and subject to change without prior notice. Please ensure that all export bills falling over due today have been reported. Please ensure that all credits in Nostro accounts have been responded. Please ensure that export proceeds are not credited in FC accounts.

* For Cash Buying Over USD 4,000/- and equivalent amount in other currencies Call Corporate Treasury For Rate Approval.

* For Chinese Yuan transactions contact Corporate Treasury.

Authorised Signature

Authorised Signature